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# Breaking News: Lawsuit against Construct Data comes to a successful conclusion

## **Latest important information regarding Construct Data/Fairguide**

Construct Data have agreed not only to cease the mailing of misleading contracts to the EU, Switzerland and EWR (affiliate States of the EU like Liechtenstein) but also to cancel their demands for money against companies in those countries who dispute the contracts.

In January 2006 StopECG reported on a court case in Austria where the Austrian Schutzverband gegen unlauteren Wettbewerb (representing Austrian commercial interests in relation to unfair competition) were seeking not only to prevent Construct Data from mailing more contracts, but also to prevent them from profiting from previously mailed contracts. The initial defence from Construct Data (who are behind the 'Fair Guide') was that the Schutzverband represents Austrian commerce and could therefore not act on behalf of companies outside the country. The Schutzverband for their part argued that CDs activities were so damaging to Austria's reputation as to constitute a cause for concern to all Austrian businesses. They won this important argument and at this point CD settled out of court, essentially acceding to all the Schutzverband's main demands.

An out of court settlement avoids a definitive ruling on CDs tactics by an Austrian judge, however it would be hard for CD (who claim that their contracts are governed by Austrian law) to now pursue a so-called debt through the courts. StopECG and AEO therefore recommend that ALL companies in dispute with Construct Data who feel deceived should refuse to pay. Please understand that there is a remote chance that CD will try a test case against someone who declines to pay and is domiciled outside the area covered by this agreement. Were such a test case to occur, StopECG would be delighted, as it would give them the opportunity they desire to present a wealth of evidence against Construct Data.

#### **Next Steps**

It is now important that any organisation that feels it was mislead by Fairguide into signing a contract notifies them immediately, stating that they would not have entered a contractual agreement knowingly. If you already sent a letter to this effect prior to the agreement, send it again. This letter should be sent by email to info@fairguide.com and followed-up by recorded mail to:

Construct Data Verlag AG, Ortsstraße 54, 2331 Vösendorf, Austria

Keep the letter and proof of posting on file, this should be the end of your problems with Construct Data, however, if after you have written to CD and informed them that you signed in error you continue to receive demands for money you should complain to the Austrian authorities (details below).

Include copies of ALL your correspondence with CD and any debt collection companies they use and please itemise the reasons you have for finding the initial mailshot misleading. Send the same letter to all three addresses below:

Minister of Economy and Work

Bundesminister für Wirtschaft und Arbeit (BMWA) Dr. Martin BARTENSTEIN Stubenring 1 A-1010 Wien Austria



Department for Competition

BMWA Abteilung C1/6 Dampfschiffstraße 4 1030 Wien Austria

Dr. Manfred Pichelmayer, Osterreichischer Werberat (OWR), c/o Wirtschaftskammer Wien, Schwartzenbergplatz 14, A - 1040, VIENNA, AUSTRIA

If you continue to receive demands for payment after you have notified CD, please also email <a href="mailto:cd@stopecq.org">cd@stopecq.org</a> and you will be directed as to how best to proceed.

Please note that the Schutzverband have requested that we do not publish a direct translation of the press release. Instead we are asked to direct people to their website, where details can be found and we have summarised the important points above. <a href="http://www.schutzverband.at">http://www.schutzverband.at</a>

Please visit the following websites for updates and information on Construct Data:

Association of Event Organisers (AEO) www.aeo.org.uk

StopECG <a href="http://www.stopecq.org/construct">http://www.stopecq.org/construct</a> data fairquide.htm

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===NOTES TO EDITORS===
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## **About AEO**

The Association of Event Organisers (AEO) is the organisation representing companies that conceive, create, develop, manage, market, sponsor, supply or service trade exhibitions and consumer events.

For more information visit www.aeo.org.uk

### CONTACT

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