



**IAEE POLICY STATEMENT:
IN-HOUSE EXCLUSIVE SERVICE CONTRACTS**

The mission of IAEE is to promote the unique value of exhibitions and events and to serve as the principal resource for those who plan, produce and service the industry. IAEE believes that competition in a free market place ensures the continued growth of the exhibition industry.

While IAEE understands and supports the need of some facilities to maintain certain services on an exclusive basis under certain circumstances, IAEE believes that exhibition management and service providers should also be permitted to conduct their business in the market place unencumbered by all interference, to the fullest extent possible.

IAEE urges facility management to promote and maintain competition in the market place by restricting the adoption of exclusive in-house services to only those functions that bear directly on the health, welfare and safety of the facility's occupants.

IAEE believes that the promotion of competition provides the assurance that the welfare of our customers, exhibitors, and visitors will remain our principal objective.

Adopted: February 26, 1995; Revised August 27, 2010