**NEW MEMBERSHIP APPLICATION**

**IAEE Works for You!**

NOTE: Membership in IAEE includes membership in each member representative’s local chapter and full access to all CEIR resources.

### INDUSTRY MEMBER

**VOTING**

<table>
<thead>
<tr>
<th>Choice</th>
<th>Annual Exhibition and Event Revenues</th>
<th>Annual Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐</td>
<td>$0 to $500,000</td>
<td>$569</td>
</tr>
<tr>
<td>☐</td>
<td>$500,001 to $2,000,000</td>
<td>$1,059</td>
</tr>
<tr>
<td>☐</td>
<td>$2,001,001 to $5,000,000</td>
<td>$1,579</td>
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<tr>
<td>☐</td>
<td>$5,001,001 to $10,000,000</td>
<td>$2,519</td>
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<tr>
<td>☐</td>
<td>$10,001,001 to $18,000,000</td>
<td>$3,829</td>
</tr>
<tr>
<td>☐</td>
<td>$18,001,001 to $30,000,000</td>
<td>$5,889</td>
</tr>
<tr>
<td>☐</td>
<td>$30,001,001 to $60,000,000</td>
<td>$9,809</td>
</tr>
<tr>
<td>☐</td>
<td>$60,001,001 to $100,000,000</td>
<td>$15,149</td>
</tr>
<tr>
<td>☐</td>
<td>$100,001,001 to $200,000,000</td>
<td>$23,349</td>
</tr>
<tr>
<td>☐</td>
<td>over $200,000,000</td>
<td>$46,299</td>
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### EVENT FACILITY MEMBER

**VOTING**

<table>
<thead>
<tr>
<th>Choice</th>
<th>Gross Square Footage</th>
<th>Annual Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐</td>
<td>0 to 199,999</td>
<td>$569</td>
</tr>
<tr>
<td>☐</td>
<td>200,000 to 399,999</td>
<td>$1,059</td>
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<td>☐</td>
<td>400,000 to 699,999</td>
<td>$1,579</td>
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<tr>
<td>☐</td>
<td>700,000 to 899,999</td>
<td>$2,519</td>
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<tr>
<td>☐</td>
<td>900,000 to 1,499,999</td>
<td>$3,829</td>
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<tr>
<td>☐</td>
<td>over 1,500,000</td>
<td>$5,889</td>
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</table>

### CORPORATE EVENT OR EXHIBIT MARKETER

**VOTING**

<table>
<thead>
<tr>
<th>Choice</th>
<th>Flat Fee</th>
<th>Annual Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐</td>
<td></td>
<td>$569</td>
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</tbody>
</table>

### INDUSTRY MEMBER OUTSIDE NORTH AMERICA

**VOTING**

<table>
<thead>
<tr>
<th>Choice</th>
<th>Flat Fee</th>
<th>Annual Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐</td>
<td></td>
<td>$569</td>
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</tbody>
</table>

### OTHER MEMBERS (conditions apply)

**NON-VOTING**

<table>
<thead>
<tr>
<th>Choice</th>
<th>Flat Fee</th>
<th>Annual Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐</td>
<td></td>
<td>$35</td>
</tr>
<tr>
<td>☐</td>
<td>Student</td>
<td>$35</td>
</tr>
<tr>
<td>☐</td>
<td>Retired</td>
<td>$60</td>
</tr>
<tr>
<td>☐</td>
<td>Faculty</td>
<td>$160</td>
</tr>
<tr>
<td>☐</td>
<td>Auxiliary</td>
<td>$99</td>
</tr>
<tr>
<td>☐</td>
<td>Educational Institution</td>
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</table>

Dues

<table>
<thead>
<tr>
<th>Choice</th>
<th>Flat Fee</th>
<th>Annual Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐</td>
<td></td>
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</tbody>
</table>

**Contribution to CEIR Foundation***

<table>
<thead>
<tr>
<th>Choice</th>
<th>Flat Fee</th>
<th>Annual Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐</td>
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</tbody>
</table>

**Contribution to Exhibitions Mean Business Campaign***

<table>
<thead>
<tr>
<th>Choice</th>
<th>Flat Fee</th>
<th>Annual Dues</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

**Other/Wire Transfer Fee $25***

<table>
<thead>
<tr>
<th>Choice</th>
<th>Flat Fee</th>
<th>Annual Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐</td>
<td></td>
<td></td>
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</tbody>
</table>

**TOTAL DUES**

<table>
<thead>
<tr>
<th>Choice</th>
<th>Flat Fee</th>
<th>Annual Dues</th>
</tr>
</thead>
<tbody>
<tr>
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*The CEIR Foundation is a non-profit foundation dedicated to ensuring the success of the exhibitions and events industry. The monies raised have helped fund multiple educational programs, as well as research specifically designed to promote the advancement of the industry. Make your contribution today: [http://www.ceir.org/foundation](http://www.ceir.org/foundation).

**2% of your dues are not deductible for federal income tax purposes because it is attributable to lobbying. The balance of your dues is not deductible as a charitable contribution, but may be deductible as a business expense. Check with your tax adviser. Your information is held in our database. Sometimes your mailing address may be made available to external companies for marketing purposes. If you do not wish your details to be used for this purpose, please let us know.

**IAEE Membership Dues are non-refundable.**

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PLEASE BE SURE TO ANSWER THE QUESTIONS ON THE BACK OF THIS FORM
IN WHICH INDUSTRY SECTORS DO YOU ORGANIZE EXHIBITIONS?

☐ Professional Business Services (BZ)
☐ Consumer Goods and Retail Trade (CG)
☐ Discretionary Consumer Goods and Services (CS)
☐ Education (ED)
☐ Food (FD)
☐ Financial, Legal and Real Estate (FN)
☐ Government (GV)
☐ Building, Construction, Home and Repair (HM)
☐ Industrial/Heavy Machinery and Finished Business Outputs (ID)
☐ Communications and Information Technology (IT)
☐ Medical and Health Care (MD)
☐ Raw Materials and Science (RM)
☐ Sporting Goods, Travel and Amusement (ST)
☐ Transportation (TX)

To see what industries are included in each sector, visit http://www.ceir.org/the-big-reports/ceir-sectors.

WHAT IS THE ANNUAL BUDGET FOR PRODUCT AND SERVICE PURCHASES FOR YOUR ORGANIZATION’S EVENTS?

☐ $10,000 or less
☐ $10,001 – $50,000
☐ $50,001 – $100,000
☐ $100,001 – $250,000
☐ $250,001 – $500,000
☐ $500,001 – $750,000
☐ $750,001 – $999,999
☐ $1 million – $2.49 million
☐ $2.5 million – $4.9 million
☐ $5 million+

HOW OFTEN IS YOUR LARGEST EVENT HELD?

☐ Twice per Year
☐ Annually
☐ Every Other Year
☐ Every 3 Years

IN WHICH REGION(S) DO YOU HOLD NORTH AMERICAN EVENTS?

☐ A – US Northeast
☐ B – US Northwest
☐ D – US Southeast
☐ E – US Southwest
☐ L – Puerto Rico/Caribbean Islands
☐ N – Canada
☐ O – Mexico/Central America

IN WHAT COUNTRIES OUTSIDE NORTH AMERICA DO YOU CURRENTLY HOLD OR PLAN TO HOLD EVENTS?

☐ American Samoa
☐ Argentina
☐ Australia
☐ Austria
☐ Azerbaijan
☐ Bahrain
☐ Bangladesh
☐ Belgium
☐ Brazil
☐ Chile
☐ China
☐ Columbia
☐ Croatia
☐ Cuba
☐ Czech Republic
☐ Denmark
☐ Ecuador
☐ Egypt
☐ Ethiopia
☐ France
☐ Germany
☐ Greece
☐ Hong Kong
☐ India
☐ Ireland
☐ Israel
☐ Jamaica
☐ Japan
☐ Jordan
☐ Kuwait
☐ Lebanon
☐ Luxembourg
☐ Malaysia
☐ Morocco
☐ Netherlands
☐ New Zealand
☐ Nigeria
☐ North Korea
☐ Oman
☐ Pakistan
☐ Panama
☐ Peru
☐ Portugal
☐ Puerto Rico
☐ Qatar
☐ Russia
☐ Russian Federation
☐ Saudi Arabia
☐ Serbia and Montenegro
☐ Singapore
☐ South Africa
☐ South Korea
☐ Spain
☐ Sri Lanka
☐ Sweden
☐ Switzerland
☐ Taiwan
☐ Thailand
☐ Turkey
☐ United Arab Emirates
☐ United Kingdom

QUESTIONS?
Contact IAEE at +1 (972) 458-8002 ext. 108, 110, 116 or e-mail membership@iaee.com.

PLEASE RETURN:
☐ IAEE Membership Form
☐ IAEE Census Form
☐ Dues Payment

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